Northern Utilities, Inc. - New Hampshire Division
Energy Efficiency Program Monthly Report September 2012

| Month | Actual or Forecast | Beginning Balance (Over)/Under | Rate Per Therm |  | DSM <br> Collections |  | DSM <br> Expenditures |  |  |  | Ending Balance (Over)/Under | Average Balance (Over)/Under | Interest <br> Prime Rate | Interest @ <br> Prime Rate | Ending Bal. Plus Interest (Over)/Under | Total <br> Therm <br> Sales | $\begin{array}{\|c\|} \hline \text { \# of } \\ \text { Days } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | C\& | Residential | C\& | Residential | C\&I | Residential | Low-income | Total |  |  |  |  |  |  |  |
| January-11 | Actual | \$197,815 | \$0.0152 | \$0.0359 | \$105,184 | \$104,751 | \$17,968 | \$22,454 | \$11,441 | \$51,863 | \$39,743 | \$118,779 | 3.25\% | \$328 | \$40,071 | 9,834,669 | 31 |
| February | Actual | \$40,071 | \$0.0152 | \$0.0359 | \$104,940 | \$117,432 | \$22,338 | \$17,659 | \$9,944 | \$49,941 | ( $\$ 132,360$ ) | $(546,144)$ | 3.25\% | (\$115) | (\$132,475) | 10,176,757 | 28 |
| March | Actual | (\$132,475) | \$0.0152 | \$0.0359 | \$89,429 | \$91,424 | \$54,389 | \$16,137 | \$10,363 | \$80,889 | (\$232,439) | (\$182,457) | 3.25\% | (\$504) | $(\$ 232,943)$ | 8,423,426 | 31 |
| April | Actual | (\$232,943) | \$0.0152 | \$0.0359 | \$66,466 | \$68,916 | \$23,217 | \$34,661 | \$16,047 | \$73,926 | $(\$ 294,399)$ | (\$263,671) | 3.25\% | (\$704) | $(\$ 295,103)$ | 6,293,587 | 30 |
| May | Actual | (\$295,103) | \$0.0152 | \$0.0359 | \$41,219 | \$35,547 | \$15,915 | \$13,813 | \$21,790 | \$51,518 | ( $\$ 320,351$ ) | (\$307,727) | $3.25 \%$ | (\$849) | $(\$ 321,200)$ | 3,702,589 | 31 |
| June | Actual | (\$321,200) | \$0.0152 | \$0.0359 | \$31,671 | \$21,606 | \$20,821 | \$20,884 | \$8,246 | \$49,950 | (\$324,527) | $(\$ 322,863)$ | 3.25\% | (\$862) | (\$325,389) | 2,685,591 | 30 |
| July | Actual | ( $\$ 325,389)$ | \$0.0152 | \$0.0359 | \$25,937 | \$14,356 | \$13,947 | \$24,549 | \$9,145 | \$47,641 | (\$318,041) | (\$321,715) | $3.25 \%$ | (\$888) | (\$318,929) | 2,106,104 | 31 |
| August | Actual | (\$318,929) | \$0.0152 | \$0.0359 | \$25,700 | \$11,515 | \$36,527 | \$19,087 | \$8,759 | \$64,372 | (\$291,772) | (\$305,350) | 3.25\% | (\$843) | (\$292,615) | 2,011,395 | 31 |
| September | Actual | (\$292,615) | \$0.0152 | \$0.0359 | \$29,659 | \$12,820 | \$35,276 | \$33,308 | \$9,161 | \$77,745 | (\$257,349) | $(\$ 274,982)$ | 3.25\% | (\$735) | ( $\$ 258,084)$ | 2,308,283 | 30 |
| October | Actual | (\$258,084) | \$0.0152 | \$0.0359 | \$33,971 | \$15,368 | \$24,447 | \$24,593 | \$8,371 | \$57,412 | ( $\$ 250,010)$ | ( $\$ 254,047$ ) | 3.25\% | (\$701) | ( $\$ 250,712$ ) | 2,662,803 | 31 |
| November | Actual | (\$250,712) | \$0.0139* | \$0.0346* | \$45,645 | \$38,694 | \$106,272 | \$40,058 | \$69,395 | \$215,725 | $(\$ 119,325)$ | (\$185,019) | 3.25\% | \$1,727* | (\$117,599) | 4,489,459 | 30 |
| December | Actual | (\$117,599) | \$0.0126 | \$0.0333 | \$54,683 | \$49,654 | \$18,219 | \$35,361 | \$23,521 | \$77,101 | (\$144,834) | (\$131,216) | 3.25\% | (\$362) | (\$145,196) | 5,830,740 | 31 |
| January-12 | Actual | ( $\$ 145,196)$ | \$0.0126 | \$0.0333 | \$75,074 | \$86,497 | \$34,019 | \$15,572 | \$8,594 | \$58,185 | (\$248,583) | (\$196,889) | 3.25\% | (\$543) | $(\$ 249,126)$ | 8,605,058 | 31 |
| February | Actual | $(\$ 249,126)$ | \$0.0126 | \$0.0333 | \$72,169 | \$84,517 | \$38,388 | \$15,463 | \$9,620 | \$63,471 | $(\$ 342,341)$ | (\$295,734) | $3.25 \%$ | (\$764) | (\$343, 105) | 8,265,649 | 29 |
| March | Actual | (\$343,105) | \$0.0126 | \$0.0333 | \$62,484 | \$71,845 | \$29,333 | \$26,591 | \$11,221 | \$67,145 | (\$410,289) | (\$376,697) | 3.25\% | (\$1,040) | (\$411,323) | 7,116,395 | 31 |
| April | Actual | (\$411,323) | \$0.0126 | \$0.0333 | \$44,127 | \$45,053 | \$120,115 | \$11,485 | \$11,603 | \$143,202 | (\$357,300) | (\$384,311) | 3.25\% | (\$1,022) | (\$358,323) | 4,855,061 | 30 |
| May | Actual | (\$358,323) | \$0.0126 | \$0.0333 | \$32,737 | \$28,250 | \$61,130 | \$128,906 | \$8,800 | \$198,835 | (\$220,474) | $(\$ 289,398)$ | 3.25\% | (\$799) | (\$221,273) | 3,446,312 | 31 |
| June | Actual | (\$221,273) | \$0.0126 | \$0.0333 | \$26,374 | \$17,202 | \$14,563 | \$38,333 | \$8,948 | \$61,845 | (\$203,003) | (\$212,138) | 3.25\% | (\$567) | (\$203,570) | 2,609,863 | 30 |
| July | Actual | (\$203,570) | \$0.0126 | \$0.0333 | \$23,148 | \$12,616 | \$25,155 | \$41,310 | \$19,516 | \$85,981 | (\$153,353) | (\$178,462) | 3.25\% | (\$493) | ( $\$ 153,846$ ) | 2,216,245 | 31 |
| August | Actual | (\$153,846) | \$0.0126 | \$0.0333 | \$23.181 | \$10,977 | \$11,593 | \$12,480 | \$22,233 | \$46,306 | (\$141,698) | (\$147,772) | 3.25\% | (\$408) | $(\$ 142,106)$ | 2,169,479 | 31 |
| September | Actual | (\$142,106) | \$0.0126 | \$0.0333 | \$24,091 | \$11,892 | \$13,592 | \$77,532 | \$24,512 | \$115,636 | $(\$ 62,454)$ | $(\$ 102,280)$ | 3.25\% | (\$273) | $(\$ 62,727)$ | 2,271,056 | 30 |

$\begin{array}{llllllll}\text { January 2012-September 2012/Y.T.O. Actuals } & \$ 383,386 & \$ 368,849 & \$ 347,888 & \$ 367,671 & \$ 125,048 & \$ 840,606\end{array}$
*Note- November Rate Per Therm for $\mathbf{C \&}$ I is derived by blending old rate of $\$ 0.0152$ and new approved rate of $\$ 0.0126$.
*Note- November Rate Per Therm for Residential is derived by blending old rate of $\$ 0.0359$ and new approved rate of $\$ 0.0333$.
*Note- The November Interest @ Prime Rate includes a tue-up for the gas year 2011

